Management Report South Uptown Neighborhood Association For the period ended September 30, 2023



### Prepared October 13, 2023

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For Management Purposes Only



Statement of Activity October 2022 - September 2023

|                                     | TOTAL    |
|-------------------------------------|----------|
| Revenue                             |          |
| 4110 Special Projects               | 3,683    |
| 4200 City Contracts                 | 83,043   |
| 4300 Fundraising                    | 7,243    |
| 4730 Interest Income                | 96       |
| Total Revenue                       | \$94,065 |
| GROSS PROFIT                        | \$94,065 |
| Expenditures                        |          |
| 5130 Payroll Expenses               | 59,333   |
| 5310 Professional Services&Legal    | 245      |
| 5320 Accounting                     | 2,610    |
| 5323 Legal Fees                     | 25       |
| 5340 Program Support                | 385      |
| 5350 Bank Charges                   | -0       |
| 5410 Equipment Purchase-Replacement | 250      |
| 5440 Office Supplies                | 919      |
| 5445 Project Supplies               | 2,677    |
| 5450 Web Hosting                    | 409      |
| 5500 Communications-Outreach        |          |
| 5501 Advertising                    | 541      |
| 5510 Printing & Copying             | 1,225    |
| 5520 Postage & Delivery             | 616      |
| 5550 Meetings & Special Events      | 200      |
| 5551 Food Expense                   | 1,098    |
| Total 5500 Communications-Outreach  | 3,680    |
| 5610 Rent                           | 7,122    |
| 5630 Insurance Dir. & Officers      | 922      |
| 5640 Insurance General Liability    | 587      |
| 5700 Programs                       |          |
| 5701 Concerts                       | 1,068    |
| 5703 Special Events                 | 915      |
| 5711 Graffiti Prevention            | 1,000    |
| 5715 Gardening                      | 236      |
| 5741 Home Security Grants           | 4,914    |
| 5770 Blvd Trees and Plantings       | 1,581    |
| Total 5700 Programs                 | 9,714    |
| 5810 Contributions                  | 2,500    |
| 5999 Uncategorized Expense          | 228      |
| Total Expenditures                  | \$91,604 |
| NET OPERATING REVENUE               | \$2,461  |
| NET REVENUE                         | \$2,461  |



### Statement of Financial Position As of October 1, 2023

|                                   | TOTAL    |
|-----------------------------------|----------|
| ASSETS                            |          |
| Current Assets                    |          |
| Bank Accounts                     |          |
| 1000 SU Operations                | 15,906   |
| 1001 SU Grants                    | 14,715   |
| Total Bank Accounts               | \$30,621 |
| Other Current Assets              |          |
| 1201 TruStone CD 4001             | 6,123    |
| 1202 Trustone CD 4002             | 5,765    |
| 1251 Contract receivables         | 19,804   |
| Total Other Current Assets        | \$31,692 |
| Total Current Assets              | \$62,313 |
| TOTAL ASSETS                      | \$62,313 |
| LIABILITIES AND EQUITY            |          |
| Liabilities                       |          |
| Current Liabilities               |          |
| Other Current Liabilities         |          |
| 2300 City Contract Advances       |          |
| 2303 NRP contract 12838           | 10,000   |
| 2305 NRP contract 30071           | 1,250    |
| 2307 NRP Contract 30091           | 6,250    |
| 2309 Nhoods 2020 advance          | 5,000    |
| Total 2300 City Contract Advances | 22,500   |
| Total Other Current Liabilities   | \$22,500 |
| Total Current Liabilities         | \$22,500 |
| Total Liabilities                 | \$22,500 |
| Equity                            |          |
| 3100 Unrestricted Net Assets      | 29,313   |
| 3300 Board Restricted Reserve     | 10,500   |
| 3900 Retained Earnings            | (        |
| Net Revenue                       |          |
| Total Equity                      | \$39,813 |
| TOTAL LIABILITIES AND EQUITY      | \$62,313 |

#### Note

Line 1251 Contract Receivables represents expenses that are reimbursable through City contracts as of end of July.

Line 2300 represents advances on three NRP contracts with the City.



Budget vs. Actuals: fy 2023 budget - FY23 P&L

October 2022 - September 2023

|                                     |             | TOTAL        |              |
|-------------------------------------|-------------|--------------|--------------|
|                                     | ACTUAL      | BUDGET       | OVER BUDGET  |
| Revenue                             |             |              |              |
| 4110 Special Projects               | 1,883.12    |              | 1,883.12     |
| 4113 Concert Sponsors               | 1,800.00    | 4,000.00     | -2,200.00    |
| Total 4110 Special Projects         | 3,683.12    | 4,000.00     | -316.88      |
| 4130 Corporate                      |             | 1,000.00     | -1,000.00    |
| 4200 City Contracts                 |             |              |              |
| 4213 NRP Implementation             | 37,490.08   | 45,000.00    | -7,509.92    |
| 4215 NRP Crime and Safety           | 6,630.26    | 7,500.00     | -869.74      |
| 4217 NRP Programs                   | 4,518.71    | 3,000.00     | 1,518.71     |
| 4219 Nhoods 2020                    | 34,403.53   | 33,791.00    | 612.53       |
| Total 4200 City Contracts           | 83,042.58   | 89,291.00    | -6,248.42    |
| 4300 Fundraising                    |             |              |              |
| 4305 Other Events                   |             | 1,000.00     | -1,000.00    |
| 4307 Individual Giving              | 6,784.33    | 5,000.00     | 1,784.33     |
| 4311 T-shirt Sales                  | 458.79      | 650.00       | -191.21      |
| Total 4300 Fundraising              | 7,243.12    | 6,650.00     | 593.12       |
| 4730 Interest Income                | 95.88       |              | 95.88        |
| Total Revenue                       | \$94,064.70 | \$100,941.00 | \$ -6,876.30 |
| GROSS PROFIT                        | \$94,064.70 | \$100,941.00 | \$ -6,876.30 |
| Expenditures                        |             |              |              |
| 5130 Payroll Expenses               |             |              |              |
| 5131 Wages                          | 48,936.96   | 51,000.00    | -2,063.04    |
| 5132 Taxes                          | 3,826.34    | 4,500.00     | -673.66      |
| 5140 Worker's Comp                  | 400.00      | 310.00       | 90.00        |
| 5160 Health Insurance               | 3,313.44    | 3,260.00     | 53.44        |
| 5170 Other Benefits                 | 2,250.00    | 2,250.00     | 0.00         |
| 5180 Payroll Service                | 606.18      | 588.00       | 18.18        |
| Total 5130 Payroll Expenses         | 59,332.92   | 61,908.00    | -2,575.08    |
| 5310 Professional Services&Legal    | 245.00      |              | 245.00       |
| 5315 Board Development              |             | 1,500.00     | -1,500.00    |
| 5320 Accounting                     | 2,610.00    | 2,500.00     | 110.00       |
| 5323 Legal Fees                     | 25.00       | 25.00        | 0.00         |
| 5340 Program Support                | 385.00      | 500.00       | -115.00      |
| 5350 Bank Charges                   | -0.13       |              | -0.13        |
| 5410 Equipment Purchase-Replacement | 250.00      | 500.00       | -250.00      |
| 5440 Office Supplies                | 918.58      | 1,000.00     | -81.42       |
| 5445 Project Supplies               | 2,677.27    | 2,000.00     | 677.27       |
| 5450 Web Hosting                    | 408.50      | 132.00       | 276.50       |
| 5500 Communications-Outreach        |             |              |              |
| 5501 Advertising                    | 540.98      | 350.00       | 190.98       |

|                                    |             | TOTAL        |               |
|------------------------------------|-------------|--------------|---------------|
|                                    | ACTUAL      | BUDGET       | OVER BUDGET   |
| 5510 Printing & Copying            | 1,224.64    | 1,250.00     | -25.36        |
| 5520 Postage & Delivery            | 616.15      | 1,000.00     | -383.85       |
| 5550 Meetings & Special Events     | 199.61      | 300.00       | -100.39       |
| 5551 Food Expense                  | 1,098.23    | 1,500.00     | -401.77       |
| Total 5500 Communications-Outreach | 3,679.61    | 4,400.00     | -720.39       |
| 5610 Rent                          | 7,121.79    | 6,600.00     | 521.79        |
| 5630 Insurance Dir. & Officers     | 922.00      | 850.00       | 72.00         |
| 5640 Insurance General Liability   | 587.00      | 600.00       | -13.00        |
| 5700 Programs                      |             |              |               |
| 5701 Concerts                      | 1,067.80    | 1,000.00     | 67.80         |
| 5703 Special Events                | 915.11      |              | 915.11        |
| 5711 Graffiti Prevention           | 1,000.00    | 2,500.00     | -1,500.00     |
| 5713 Bike Racks                    |             | 1,000.00     | -1,000.00     |
| 5715 Gardening                     | 235.65      | 1,000.00     | -764.35       |
| 5741 Home Security Grants          | 4,913.55    | 5,000.00     | -86.45        |
| Total 5700 Programs                | 8,132.11    | 10,500.00    | -2,367.89     |
| 5810 Contributions                 | 2,500.00    | 3,000.00     | -500.00       |
| 5999 Uncategorized Expense         | 227.50      |              | 227.50        |
| 6000 Reserve                       |             | 4,500.00     | -4,500.00     |
| Fotal Expenditures                 | \$90,022.15 | \$100,515.00 | \$ -10,492.85 |
| NET OPERATING REVENUE              | \$4,042.55  | \$426.00     | \$3,616.55    |
| NET REVENUE                        | \$4,042.55  | \$426.00     | \$3,616.55    |



#### Statement of Activity by Program Area

October 2022 - September 2023

|                                     | CONCERTS | GARDEN | HC ORGANICS | NHOODS 2020 | NRP      | SUNA    | TOTAL    |
|-------------------------------------|----------|--------|-------------|-------------|----------|---------|----------|
| Revenue                             |          |        |             |             |          |         |          |
| 4110 Special Projects               | 1,800    |        | 1,883       |             |          |         | \$3,683  |
| 4200 City Contracts                 |          |        |             |             |          |         | \$0      |
| 4213 NRP Implementation             |          |        |             |             | 37,490   |         | \$37,490 |
| 4215 NRP Crime and Safety           |          |        |             |             | 6,630    |         | \$6,630  |
| 4217 NRP Programs                   |          |        |             |             | 4,519    |         | \$4,519  |
| 4219 Nhoods 2020                    |          |        |             | 34,404      |          |         | \$34,404 |
| Total 4200 City Contracts           |          |        |             | 34,404      | 48,639   |         | \$83,043 |
| 4300 Fundraising                    |          |        |             |             |          | 7,243   | \$7,243  |
| 4730 Interest Income                |          |        |             |             |          | 96      | \$96     |
| Total Revenue                       | \$1,800  | \$0    | \$1,883     | \$34,404    | \$48,639 | \$7,339 | \$94,065 |
| GROSS PROFIT                        | \$1,800  | \$0    | \$1,883     | \$34,404    | \$48,639 | \$7,339 | \$94,065 |
| Expenditures                        |          |        |             |             |          |         |          |
| 5130 Payroll Expenses               |          |        |             | 25,539      | 33,793   |         | \$59,333 |
| 5310 Professional Services&Legal    |          |        |             | 45          | 200      |         | \$245    |
| 5320 Accounting                     |          |        |             |             | 2,610    |         | \$2,610  |
| 5323 Legal Fees                     |          |        |             | 25          |          |         | \$25     |
| 5340 Program Support                |          |        |             | 230         | 155      |         | \$385    |
| 5350 Bank Charges                   |          |        |             |             |          | -0      | \$-0     |
| 5410 Equipment Purchase-Replacement |          |        |             | 250         |          |         | \$250    |
| 5440 Office Supplies                |          |        |             | 832         | 87       |         | \$919    |
| 5445 Project Supplies               |          |        |             |             | 1,004    | 1,673   | \$2,677  |
| 5450 Web Hosting                    |          |        |             | 397         | 12       |         | \$409    |
| 5500 Communications-Outreach        | 216      |        |             | 229         | 2,059    | 1,176   | \$3,680  |
| 5610 Rent                           |          |        |             | 6,574       | 548      |         | \$7,122  |
| 5630 Insurance Dir. & Officers      |          |        |             | 922         |          |         | \$922    |
| 5640 Insurance General Liability    |          |        |             |             | 587      |         | \$587    |
| 5700 Programs                       | 1,297    | 45     |             |             | 7,686    | 686     | \$9,714  |
| 5810 Contributions                  |          |        |             |             |          | 2,500   | \$2,500  |
| 5999 Uncategorized Expense          |          |        |             | 91          |          | 137     | \$228    |
| Total Expenditures                  | \$1,513  | \$45   | \$0         | \$35,133    | \$48,740 | \$6,172 | \$91,604 |
| NET OPERATING REVENUE               | \$287    | \$ -45 | \$1,883     | \$ -730     | \$ -101  | \$1,167 | \$2,461  |
| NET REVENUE                         | \$287    | \$ -45 | \$1,883     | \$ -730     | \$ -101  | \$1,167 | \$2,461  |



Statement of Cash Flows October 2022 - September 2023

|  | TOTAL         |
|--|---------------|
| OPERATING ACTIVITIES   |               |
| Net Revenue  | 0.00          |
| Adjustments to reconcile Net Revenue to Net Cash provided by operations:       |               |
| 1151 Accounts Receivable (A/R)   | 0.00          |
| 1201 TruStone CD 4001  | -62.01        |
| 1202 Trustone CD 4002  | -33.87        |
| 1251 Contract receivables  | -6,681.90     |
| 2200 Payroll Liabilities   | 0.00          |
| 2211 Payroll Liabilities:Federal Taxes (941/944)                               | -904.26       |
| 2213 Payroll Liabilities:MN Income Tax   | -142.70       |
| 2215 Payroll Liabilities:MN Unemployment Taxes                                 | -136.30       |
| 2250 Direct Deposit Payable  | 1,427.65      |
| 2309 City Contract Advances: Nhoods 2020 advance                               | -4,526.09     |
| Total Adjustments to reconcile Net Revenue to Net Cash provided by operations: | -11,059.48    |
| Net cash provided by operating activities                                      | \$ -11,059.48 |
| FINANCING ACTIVITIES   |               |
| 3100 Unrestricted Net Assets   | -673.35       |
| 3205 Net Assets with Donor Restrictions:Organics Recycling                     | -1,271.92     |
| 3300 Board Restricted Reserve  | 4,500.00      |
| 3900 Retained Earnings   | 36.33         |
| Net cash provided by financing activities                                      | \$2,591.06    |
| NET CASH INCREASE FOR PERIOD   | \$ -8,468.42  |
| Cash at beginning of period  | 39,089.38     |
| CASH AT END OF PERIOD  | \$30,620.96   |



### Monthly Transaction Report

September 2023

| DATE                    | NUM   | NAME                              | MEMO/DESCRIPTION                            | DEBIT    | CREDIT     |
|-------------------------|-------|-----------------------------------|---|----------|------------|
| SU Operations           |       |                                   |   |          |            |
| Beginning Balance       |       |                                   |   |          |            |
| 09/01/2023              |       | Wrecktangle Pizza                 |   | \$300.00 |            |
| 09/22/2023              | 10215 | Scott Engel                       | Annual meeting supplies and water           |          | \$35.33    |
| 09/26/2023              |       |                                   | Online donation                             | \$23.28  |            |
| 09/29/2023              |       | Mortimer's Bar                    | Concert sponsor                             | \$300.00 |            |
| Total for SU Operations |       |                                   |   | \$623.28 | \$35.33    |
| SU Grants               |       |                                   |   |          |            |
| Beginning Balance       |       |                                   |   |          |            |
| 09/06/2023              |       | Gusto                             | Payroll processing fees                     |          | \$41.40    |
| 09/11/2023              | 5563  | Scott Engel                       | Annual meeting flyer                        |          | \$121.01   |
| 09/11/2023              | 5562  | Spenser Smith                     | Flyer delivery                              |          | \$175.00   |
| 09/11/2023              | 5564  | Flourish                          | September Office Rent and utilities         |          | \$547.83   |
| 09/11/2023              | 5566  | Robert Thompson Consulting        | Jan to June 2023 Accounting and bookkeeping |          | \$1,200.00 |
| 09/11/2023              | 5565  | Scott Engel                       | Web hosting                                 |          | \$12.00    |
| 09/11/2023              | 5567  | United States Liablility Ins. Co. | Annual Premium D&O insurance                |          | \$922.00   |
| 09/14/2023              | Auto  | *Scott A. Engel                   | Paycheck 9/2 to 9/15/23                     |          | \$1,394.02 |
| 09/14/2023              | Auto  | Gusto                             | Payroll tax payment 9/2 to 9/15/23          |          | \$560.73   |
| 09/22/2023              | 5571  | Scott Engel                       | Annual meeting flyer                        |          | \$101.28   |
| 09/22/2023              | 5570  | Scott Engel                       | Annual meeting flyer                        |          | \$121.01   |
| 09/22/2023              | 5569  | Mark L. Olson                     | Consultant: Office Support                  |          | \$155.00   |
| 09/22/2023              | 5568  | Scott Engel                       | Supplies annual meeting                     |          | \$28.53    |
| 09/26/2023              |       | Google                            | Google Bank verification                    | \$0.13   |            |
| 09/28/2023              |       | Gusto                             | Payroll tax payment 9/16 to 9/29/23         |          | \$560.75   |
| 09/28/2023              | Auto  | *Scott A. Engel                   | Paycheck 9/16 to 9/29/23                    |          | \$1,394.01 |
| Total for SU Grants     |       |                                   |   | \$0.13   | \$7,334.57 |
| TOTAL                   |       |                                   |   | \$623.41 | \$7,369.90 |